Reach Your Targeted
Audience and Tie Your
Brand to the Importance
of Gender Diversity

























### **WIT eNews**













2025 Media Kit: Sponsored Content, Advertising & Integrated Marketing

#### Published by:

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#### For more information and to place advertising:

Carleen Herndon, Women In Trucking Association 615-696-1870 Carleen@WomenInTrucking.org

> Visit Redefining the Road





Dear WIT members and colleagues.

The mission of the Women In Trucking Association is to encourage the employment of women in the trucking industry, to promote their accomplishments, and to minimize the obstacles they face. Tie your organization to this mission through sponsored content, advertising and thought leadership strategy in our official channels - including Redefining the Road magazine, WIT eNews (e-newsletter), social media, website, and the WIT Blog.

These channels bring together a community of professionals seeking to educate the market and encourage gender diversity. Combined, these channels reach more than 500,000 readers, followers and WIT members. These professionals are in diverse roles that range from Leadership, Operations, and Safety to HR/Talent Management, and Sales and Marketing as well as professional drivers!

An award-winning magazine, Redefining The Road is distributed three times a year to our entire membership, at industry events, and is available in a digital format to reach thousands more. WIT eNews is distributed weekly for more timely industry news and need-to-know information to WIT members and other industry professionals. And of course, tens of thousands of readers and followers consume the market intelligence and information on the WIT website, blog, and social media channels.

While each channel is unique in its format and following, they all share the same business approach. Through relevant content, they attract and retain loyal, captive decision-makers with whom you want to build your brand, your reputation, and your business. There's no other way to more effectively tie your brand directly to the important issue of gender diversity in North American transportation!

Thanks for your support,

Demifertedik

Jennifer Hedrick, CAE President & CEO Women In Trucking

#### WHAT ARE YOUR GOALS?

Whether you want to showcase your expertise, create buzz about your brand or recruit new talent, we can help. The list below is a good starting point for exploring your options. Then contact us to start a conversation. Together, let's connect you with the decision-makers, influencers and professionals you need to reach!

# Hyper-Targeted **Exposure Opportunities**

#### **Lead Generation**

White Papers/ Original Research

Sponsored Emails

In-Person & Virtual Events

Digital and Print Advertising

### **Thought Leadership**

Sponsored Content

Redefining the Road magazine

WIT eNews

Whitepapers/Original Research

Women In Trucking Blog

#### **Brand Awareness**

WIT eNews

Redefining the Road magazine

Banner Ads (website)

Social Media





#### **Table of Contents**

Message from Jennifer Hedrick	2
Exposure Opportunities	3
WIT Market Demographics (Segment, Titles, Gender, Type, Reach by Channel)	4
WIT Corporate Partners	5
Redefining the Road Magazine	
2025 Editorial Calendar	6
Recognition Initiatives: Top Lists	7
Magazine Ad Rates & Deadlines	8
Production Specs	9
Recruitment Marketing - Driver Hub	10
WIT Sponsored Content	
eNews / Blog / Social Media	11
Whitepapers & Webinars	12
Email Marketing / Lead Generation	13
Integrated Digital Marketing Packages	14
WIT Member-Approved Provider Program (WIT MAP)	15
2025 Accelerate! Conference & Expo	16

#### **Important Links:**

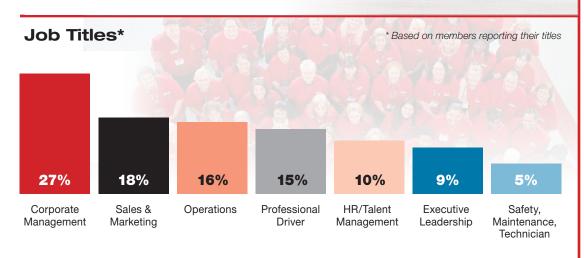
**Specifications and Samples** 

Accelerate! Conference & Expo Sponsorship & Exhibiting

#### WIT MARKET DEMOGRAPHICS (MEMBERSHIP AS OF DECEMBER 2023)

#### **Market Segment**





#### Gender





#### **Geographic Regions**



Canada	4%	South	<b>46</b> %
West	13%	Northeast	9%
Midwest	26%	International	1%

Members also from these countries: Australia. China. Colombia. France. Macedonia, Mexico, Namibia, Netherlands, New Zealand, Nigeria, Poland, South Africa, Switzerland, United Kingdom.

#### **Reach by Channel**

Nearly 130,000 Followers | 3 million Impressions | 111k+ Interactions







20,000 print, digital and pass-along readership

WIT eNews Readership: 8,400+

members and prospects

2023 WEBSITE AND BLOG VISITORS: 397,000+

#### **WOMEN IN TRUCKING - CORPORATE PARTNERS**

#### **Gold Partners**





























#### **Silver Partners**









#### **Bronze Partners**















#### **Media Friends**









For Corporate Partnership opportunities and exposure, contact Carleen Herndon at 615-696-1870 or carleen@womenintrucking.org.

Find out more about WIT Corporate Partners on our website.

#### **2025 EDITORIAL CALENDAR**



2025 Editorial content subject to change.

An award-winning magazine, Redefining The Road is distributed three times a year to our entire membership, at industry events, and is available in a digital format to reach thousands more. This magazine leverages an editorial staff with nearly 100 years combined experience in transportation, logistics and supply chain management.



ISSUE	COVER STORY	FEATURE 1	FEATURE 2	FEATURE 3	FEATURE 4	RESOURCE GUIDE	BEST PRACTICES	NEWS BRIEFS
Edition 1	Career Lessons that Will Change Your Life	Best Practices in Retention & Engagement (HR/Talent Management)	Best Practices in Safety (On and Off the Road)	Artificial Intelligence and its Impact on Women in Trucking	Top Women to Watch, Influential Woman in Trucking	Workforce Resources	Case studies, Ask the Expert and Spotlight articles	Salute Preview 2024 WIT Annual Report Image Team/WITney® Educational Trailer Foundation Update HERstories: Members of the Month Accelerate! Conference Review (2024) I Heart Trucking® Photo Contest Promotion Membership Update/Feature
Edition 2	How Leaders Inspire	Living Your Best Life Behind the Wheel (Drivers)	Drug and Alcohol Testing	Emerging Technologies in Trucking: Autonomous Trucks, Electric Vehicles	Distinguished Woman in Logistics, Driver of the Year	Entrepreneurial Resources	Case studies, Ask the Expert and Spotlight articles	Board of Directors Update/Profile Salute and Canadian Salute HERstories: Members of the Month I Heart Trucking® Photo Contest In Pictures Membership Update/Feature Foundation Update Accelerate! Conference Preview (2025)
Edition 3	How to Become an Employer of Choice	Best Practices in Operations & Safety	Fraud & Theft	Cybersecurity	Top Companies for Women to Work in Transportation	Transportation Resources	Case studies, Ask the Expert and Spotlight articles	Image Team/WITney® Educational Trailer Accelerate! Conference Preview (2025) Board of Directors Update/Profile HERstories: Members of the Month Foundation Update Membership Update/Feature



Women In Trucking (WIT) was established to encourage the employment of women in the trucking industry, promote their accomplishments and minimize obstacles they face.

### RECOGNIZING THE ACHIEVEMENTS **OF WIT MEMBERS**

Has your company (or individual professionals within your organization) achieved success and made a difference? Throughout 2025, you have the opportunity to nominate your organization and individuals who you believe are worthy of recognition through Redefining the Road magazine and sponsored content.





Countless women in transportation are making great strides in their careers while positively impacting their companies and helping to promote greater gender diversity. In Edition 1 of Redefining the Road, we will feature these "Top Women to Watch in Transportation." Nominate a woman who is worthy of this distinction, whether her role is in Leadership, Operations & Safety, HR/Talent Management, Sales & Marketing or a Driver. Provide rational for the nomination, describe accomplishments she has made in her career during the past 12-18 months, and explain ways in which she exemplifies WIT's mission for more gender diversification in transportation.

Many women say they want employers with a corporate culture supportive of gender diversity, flexible hours and work requirements to accommodate family and life balance, competitive compensation and benefits, training and continued professional development, and career advancement opportunities. In Edition 3, we will feature "Top Companies for Women to Work For in Transportation." Nominate your company if it exemplifies these characteristics. If your nomination is accepted,

#### > Details and Call for Nominations



the marketplace then votes to validate your nomination.\*

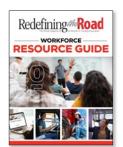
> Details and Call for Nominations

### **RESOURCE GUIDES IN EACH EDITION OF REDEFINING THE ROAD!**



In each edition of Redefining the Road, you'll find a Resource Guide tailored to help key decision-makers in the transportation industry connect with companies like yours. All WIT Corporate Members are eligible for a free Basic listing. We offer additional affordable listing options to enhance your listing and elevate your brand. For just \$295, get a Standard Listing, which includes your Company Name, Website, Phone, Email, and a 50-word description. Upgrade to a Comprehensive Listing for \$495 to include a 100-word description plus a color logo to make your company stand out even more.

**Click Here** for More Info



#### **Workforce Resource Guide (Edition 1)**

Place your comprehensive listing(s) and advertisement(s) in our three Buyer's Guides:

(Hiring, Training & Professional Development)

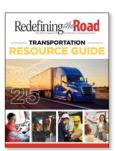
Features Recruiting & Training Resources, Driver Schools & Corporations Offering Driver Training, Colleges / Universities, Associations, Consultants, and more.



#### **Entrepreneur's Guide** (Edition 2)

(Woman-Owned Businesses & Resources That Support Them)

Features Woman-Owned Businesses, Accounting, Marketing, Consultants, Legal, Financial & Insurance Companies, and more.



#### **Transportation Resource Guide (Edition 3)**

Features For-Hire Trucking Companies, Intermediaries, Technology Innovators, Professional Services, OEMs, Parking Solutions, and more.

#### BASIC LISTING — FREE WITH CORPORATE MEMBERSHIP

#### **ABC Logistics**

Abcloaistics.bz

#### STANDARD LISTING - \$295

#### **ABC Logistics**

Abcloaistics.bz 800-555-1212

sales@abclogistics.bz

Founded in 1995, ABC Logistics provides full truckload, LTL, and temperature-controlled logistics services, along with warehousing and distribution services, to food manufacturers and retailers. Based in Chicago, IL, we have a mixed fleet of 250 temperature-controlled and dry vans for your food chain needs.

#### **COMPREHENSIVE LISTING — \$495**

#### **ABC Logistics**

Abcloaistics.bz 800-555-1212 sales@abclogistics.bz

Preserve the quality of your fresh, frozen, temperature-sensitive, and processed foods and beverages throughout the supply chain. Founded in 1995, ABC Logistics provides comprehensive full truckload, LTL, and temperature-controlled logistics services. along with warehousing and distribution services, to food manufacturers and retailers. Based in Chicago, IL, our fleet assets include a mixed fleet of 250 temperature-controlled and dry vans for your food chain needs. When food safety, profits, and your reputation are on the line, your products need to arrive fresh and fast. Secure vetted, high-quality capacity and cold storage when you need it most, backed by market-leading technology.

Company Logo

# **2025 AD RATES**



#### ALL ADS ARE IN FULL COLOR

#### **MEMBER RATES**

Ad Size	1x Rate	2x Rate	3x Rate
2-Page Spread	\$4,650	\$4,550	\$4,450
Full Page	\$3,400	\$3,300	\$3,200
2/3 Page	\$3,000	\$2,900	\$2,800
1/2 Page Vertical	\$2,600	\$2,500	\$2,400
1/2 Page Horz.	\$2,500	\$2,400	\$2,300
1/4 Page Banner	\$1,900	\$1,800	\$1,700
1/4 Page Horz.	\$1,900	\$1,800	\$1,700
1/4 Page Vertical	\$1,900	\$1,800	\$1,700

All based upon Member-Discounted rates. If you are not a WIT member, add \$200. All rates in U.S. dollars.

#### **COVER POSITIONS**

Outside Back	\$5,600	\$5,500	\$5,400
Inside Front	\$4,900	\$4,800	\$4,700
Inside Back	\$4,900	\$4,800	\$4,700

Cover space available on a first-come, first-served basis and must be secured in writing, and therefore is noncancelable.

#### **ADVERTISING FAQs**

Top List 1/4 Page Ad Vertical Only **Guaranteed Position** Add 15% to total. **Advertising Agencies** Please add your commission to these

published rates, all rates are net.

Terms of payment due upon receipt of invoice. 2% will be added per month to invoices over 60 days.

DEADLINES:	Edition 1	Edition 2	Edition 3
Advertising Close Date	Feb. 7	June 6	Sept. 12
Ad Files/Materials Due	Feb. 21	June 20	Sept. 26
Publish Date	Mar. 28	July 28	Oct. 29

#### For more information and to place advertising:

Carleen Herndon • 888-464-9482 • Carleen@WomenInTrucking.org

#### **PRODUCTION SPECS**



The preferred method for receiving completed digital ad artwork is as a high-quality (300 dpi minimum), press-ready PDF file. Ensure that all fonts have been embedded and all color has been converted to CMYK.

Other acceptable file formats for digital files include high quality EPS, TIF and JPG. All file formats should be compatible with the following software: Adobe CS (InDesign, Illustrator, Photoshop and Acrobat). See deadlines on page 11.

Note: Bleeds allowed only on full or 2-page spread ads. "Top List" ads must be vertical format if quarter-page size.

#### Email files to Carleen@WomenInTrucking.org



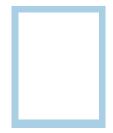
# For more information and to place advertising:

Carleen Herndon 615-696-1870 Carleen@WomenInTrucking.org

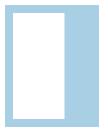
#### **Ad Sizes**



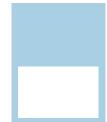
2-Page Spread W. 16 3/4 x H.10 7/8\* (Trim Space)



Full Page W. 7 x H. 9 1/2 or W. 8 3/8 x H. 10 7/8\*



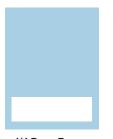
2/3 Page Vertical W. 4 5/8 x H. 9 1/2



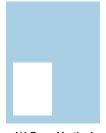
1/2 Page Horizontal W. 7 x H. 4 5/8



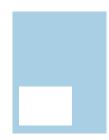
1/2 Page Vertical W. 4 5/8 x H. 7



1/4 Page Banner W. 7 x H. 2 1/8



1/4 Page Vertical W. 3 3/8 x H. 4 5/8



1/4 Page Horizontal W. 4 5/8 x H. 3 3/8

#### All measurements are in inches

Live Space	W. 7 x H. 9 1/2
Trim SpaceW	/. 8 3/8 x H. 10 7/8
*BleedW	/. 8 5/8 x H. 11 1/8
2-Pg. Spread	W. 17 x H. 11 1/8

## **Professional Driver Digital Sponsored Content Package**

The WIT Career Center's <u>Driver Hub</u> is a tremendous resource for females who currently are professional drivers or considering attaining their CDL. Through this Career Center, you can leverage a new Driver Recruiting Sponsored Content opportunities to reach professional drivers who are women likely looking for new opportunities.

#### **How it Works**

If you have a brief recruiting, safety, training or branding video that's focused on engaging professional female drivers (recommended 60-120 seconds with a strong Call to Action), we offer you a cost-effective opportunity to reach these targeted prospects. Advertise with your driver-oriented video, and you will generate thousands of views each month along with qualified potential leads/candidates.

#### **This Sponsored Content Package includes:**

- Your video hosted on the Career Center of the Driver Hub (Ideally 60-120 seconds telling a compelling story, Creative must be provided)
- Duration: Package duration is 12 months
- Minimal Competition with Other Advertisers (Maximum 9 videos at any given time)
- 6 social posts in Facebook Driver Discussion Group (Reach 11K followers)
- 3 sponsored content links to your video in WIT eNews

#### Total Investment:

Only \$5,900 for up to full 12-month period



#### SPONSORED CONTENT - ENEWS / BLOG / SOCIAL MEDIA

#### LEVERAGE OUR ONLINE CHANNELS

# **WIT eNews**

WIT eNews is distributed weekly to our entire membership for more timely industry news and need-to-know information for WIT members and other industry professionals.

#### **Banner Advertising**

- Top Banner: \$2,000 (premier position immediately under masthead)
- Lower Banner: \$1,700 (prominent position below top stories)
- Standard Top Banner: \$995 (placement between stories)
- Standard Bottom Banner: \$895 (placed at footer)

#### **Feature Article**

In Text Call-Out format: image, 5-10 word headline. 25-word description. See Blog/Thought Leadership column for full article details.

Minimum package: 3 issues/year (5+ receives additional 10% discount). There is a limit of ads per edition, so first-come, first-served.

# **Blog/Thought** Leadership

Position your company or executive as a thought leader by contributing an article published in the WIT eNews and housed on the WIT Blog. Your article can be in any of the following formats (\$2,500):

#### **Bylined Column**

Spotlight an industry issue, challenge or opportunity that is aligned to your own corporate strategy or value. Keep this educational for optimum results.

#### **Corporate Spotlight**

Highlight the amazing things your company is doing and the value you provide to the industry.

#### **Product Showcase**

Launching a new product? Have a stellar existing product to highlight? This is an opportunity to showcase your unique products and services.

Promote on our Social Media channels for maximum exposure.

**Content Specifications** 

### Social Media

#### **Social Posts**

Promote your content through WIT's social media channels, including LinkedIn, Facebook, X (formerly Twitter), TikTok and Instagram.

- \$750 for 1x social post
- \$2,200 for package of 3 social posts

In Video Call-Out format: Preferred video file uses encoding of the MPEG-4 and audio is saved with AAC compression, ideally no longer than 60 seconds.

### **Reach by Channel**



X (formerly Twitter)

Followers

25K+

Facebook Followers



LinkedIn

**Followers** 

Instagram **Followers** 



Tik Tok **Followers** 

Note: All rates reflect Member-Discounts. If you are not a WIT member, add \$200. All rates in U.S. dollars.

#### SPONSORED CONTENT - WHITEPAPERS AND WEBINARS

#### LEVERAGE OUR ONLINE CHANNELS

# Whitepapers and **Sponsored Content:**

#### **Lead Gen and Branding**

To hit your lead generation, sales and revenue goals, creating a marketing campaign with a strong Call to Action of something your target market needs is critical. Content marketing comes in many forms, but relevant and unique whitepapers are an ideal solution - and our team can help if you don't have the resources. Our content development team will leverage decades of combined experience in food supply chain, transportation and logistics to help develop a lead generation and/or branding strategy that meets your business goals.

#### We'll collaborate with you to:

- Identify a topic that appeals to your target audience (and tie to your business)
- Develop unique content that will generate downloads(and qualified leads)
- Package this content that is branded as a marketing asset for your company
- Promote this branded whitepaper through multiple WIT channels.

What does it look like? Original research-based whitepapers driven by feedback and engagement from target audiences can generate impressive leads and business results - and also unique market intelligence to help develop new products or services, improve your customer experience, or form a new business strategy. If you don't have the business need or budget for original research, we also can develop a whitepaper based upon your own executives' expertise and/or from other third-party sources. Whatever the approach, our experienced team will help you to develop the best B2B lead gen/branding campaign that will generate the sales and business results you need.

# Webinar **Sponsorship**

WIT Webinars happen monthly. Sponsoring a webinar is an excellent opportunity to have your executives present on an educational topic as a "thought leader," moderate a discussion, or introduce the speaker. Or if you'd prefer, WIT will fully coordinate the content and your company would simply be identified as the sponsor. You'll benefit from the following:

- Verbal recognition on live and on-demand webinars
- Brand sponsor recognition on all social media promotion
- Recognition as a sponsor on the WIT website and WIT eNewsletter
- Access to the pre-registration list

Investment: \$2,700

Rate reflects Member-Discount. If you are not a WIT member, add \$200.

#### **SPONSORED CONTENT - EMAIL MARKETING / LEAD GENERATION**

#### **Dedicated Sponsored Emails**

Supplement your own email program with an email under the Women In Trucking banner

- Feature your content exclusively
- Promote a whitepaper, guide or ebook; distribute a survey; or share your thought leadership
- Target either or both business professionals or professional drivers
- Directly link to your lead generation form for instant results
- Pricing begins at \$3,100 for a single, exclusive sponsored email.
- No Driver Recruiting Content/Advertising will be accepted.

#### **Lead Generation Program**

Showcase your knowledge to the transportation and logistics industry-and generate sales leads!

- We accept whitepapers, reports, e-books, and other quality leadgenerating content. Note: Advertiser must provide, unless you are interested in engaging us in helping to create your marketing asset an additional cost.
- WIT posts your whitepaper or content on our website for 12 months. This
  includes a link to a landing page featuring a summary of your whitepaper
  and key takeaways, plus your logo and contact information; a download
  button linked with a lead generation form; promotion to the WIT audience,
  including through WIT eNews, banner ads and social channels.
- Prices start at \$4,750

Note: All rates reflect Member-Discounts. If you are not a WIT member, add \$200. All rates in U.S. dollars.

\*No Driver Recruiting Content/Advertising will be Accepted.



#### SPONSORED CONTENT - INTEGRATED MARKETING

#### **Integrated Marketing Packages**

Choose one of these packages to strategically integrate relevant content that highlights your company and/or executives as industry thought leaders into our channels. The results will maximize your brand impact, market penetration, and return on investment.

#### **Preferred Format (Choose 1):**

Our Editorial Team will work closely with you to develop/approve your content using one of these format approaches (note: content must be educational in nature):

- Industry Issue Feature (Your company and/or executive perspective is incorporated)
- Case Study (Customers and/or partners featured can be named or anonymous)
- Associate Spotlight (Your associate or executive is highlighted in relevant context)
- Original Issue-Based or Problem/Solution-Based Whitepaper Content
- Original Research-Based Whitepaper Content (If interested in engaging us to develop an original, comprehensive whitepaper, consult with your sales executive on scope of work and cost estimate.)

WOMEN IN TRUCKING	Basic Branding \$4,950 (Value: \$9,300)	Standard Branding \$7,950 (Value: \$13,900)	Premium Branding \$13,950 (Value: \$18,500)	<b>Standard Lead Gen \$15,950</b> (Value: \$16,850)	Premium Lead Gen <b>\$23,950</b> (Value: \$24,500)
Resource Guide Listing (Digital & Print*)	1	1	1	1	1
Blog	1 (Mention)	1 (Integrated)	1 (Exclusive)	1 (Integrated)	1 (Exclusive)
WIT eNews Article	2	3	4		
WIT eNews Banner Ad	2	3	4	4	6
Redefining the Road magazine feature			1 (Exclusive)*		1 (Exclusive)*
Social Media	2	3	4	4	6
Conference Speaking				Panel	Panel or Single Presenter
<b>Webinar</b> Includes email & leads				1	1

#### **Definition Of Sponsored Content** Integrated Into Article

**Mention:** Your company mentioned strategically into article.

Integrated: Your company is seamlessly embedded into the article, complete with an executive quote.

Exclusive: Your company is exclusively featured in the article, with substantial commentary from an executive included.

Interested in an original Whitepaper Content Program that will provide you with unique branding/lead generation value and maximum ROI? Looking to amplify your brand or lead generation through additional print advertising in RTR? Ask your sales rep for details.

\*Only if media buy is made prior to publication of the Resource Guide in print.

Note: All rates reflect Member-Discounts. If you are not a WIT member, add \$200. All rates in U.S. dollars.

# **Elevate Your Partnership as a WIT Member Approved Provider!**

Women In Trucking now offers an elevated level of partnership and will truly endorse your product and/or service as a Member Approved Provider. Not only will your company receive the Women In Trucking Member Approved Provider Program (WIT MAP) seal to use in all your channels, it also will be featured and promoted in all of ours.



# Benefits of Becoming a WIT Member-Approved Provider

Receive these deliverables from Women In Trucking as part of your participation and integrated strategic marketing package:

- Priority listing on the public Member Benefits Page as a Member Approved Provider.
- Your product or service featured on the private Members Only Page under Member Approved Provider with optional informational video highlighting the benefits of the product/service (provider to supply video).
- WIT to make a preliminary announcement in the WIT eNews.
- Your product or service promoted in various WIT channels. Deliverables based upon marketing package chosen, but can include: banner ads, social media promotion, thought leadership, bylined columns, sponsored videos, product showcase, lead generation campaigns, etc.

# Application Process to Become a WIT Member-Approved Provider

Follow these eight steps to be considered as a WIT Member-Approved Provider:

- 1. Complete the <u>WIT Member Approved</u>
  <a href="Provider Application">Provider Application</a>
- 2. Review: The WIT Member Approved Provider Task Force will review your application.
- Interview: Completed applications will be scheduled for an interview with the Task Force.
- Approval: After successfully completing steps
   1-3 you will be contacted about the status of your application.
- 5. Once approved, ensure your Corporate Membership is current.
- Pay WIT Member Approved Provider (WIT MAP Seal Fee: U.S. \$2.495).
- 7. Integrated Strategic Marketing Plan: Consult with WIT to create a branding or lead generation integrated, strategic plan. (Note: The minimum investment required is \$14,000, which can be used for the Premium Branding Integrated Digital Marketing Package or can be customized).
- 8. Launch: Begin the launch of our new joint venture.



# 2025 Accelerate! Sponsor & Exhibitor Opportunities

Women In Trucking Association's Accelerate! Conference & Expo takes place Nov. 9-12 at the Hilton Anatole in Dallas, Texas. One of the largest conferences in the transportation industry, Accelerate! will attract more than 2,000 attendees who participate in 60+ educational sessions, facilitated peer and provider networking exercises, receptions and more. In addition, this event will feature 200+ exhibitors and sponsors as well as a sophisticated Truck and Technology Tour.

A wide variety of sponsorship levels and exhibitor packages are available based upon your established budget parameters. It's an excellent opportunity to:

- · Tie your brand to gender diversity
- · Become a thought leader on important issues in the industry
- Build business with customers, prospects, and partners
- Expand your strategy and operations through gender diversity

**Sponsorship & Exhibitor Information** 



### **Accelerate! Conference & Expo**

Hilton Anatole, Dallas, TX USA Nov. 9-12, 2025





For more information and to place your order, contact Carleen Herndon at 615-696-1870 or Carleen@WomenInTrucking.org

